

KEEPIN' IT COOL



BELL

An Air of Quality

Though there are only four seasons, Texas climate often has a mind of its own and throws weather curveballs year-round! 80 degrees in January? Sure! 30 degrees in April? Why not! Both comically and interestingly enough, Texans have grown accustomed to going with the flow and adapting to the crazy ups and downs of outdoor temperatures, but AC units and heaters in local homes and businesses have to work overtime to keep up, which is why Bell Mechanical Services has long been a customer favorite when it comes to installation, maintenance and all-around care for heating ventilation and cooling (HVAC).

Mike Bell, the founder and co-owner of Bell Mechanical Services LLC, was just 19 years old when he started his first air conditioning company, Bell Air Conditioning, in Bogata, Texas. His clients were mainly homebuilders, but he was always ready to service locals who needed cooling or heating. One of those local businesses was Emory's

Meat Processing Plant, where he gained valuable commercial HVAC experience. After two-and-a-half years as an owner, he joined Weiler A/C in Paris, Texas, and after two years as an employee, he and his Uncle Bill purchased Weiler A/C. At age 26, Mike already had a vast array of experience and knowledge in the industry.

By the time Mike and his family moved to the Dallas/Fort Worth metroplex, he had worked for established, well-known companies and traversed his way through the ranks earning the title of vice president of the company. He gained valuable knowledge in all aspects of the HVAC industry. As fate would have it, the company he worked for opened a branch in La., which specialized in new construction. So, Mike's oldest son and co-owner, James, who also worked for the same company, moved to La. to head up that branch.

Eventually, the Bells amicably parted ways with that company and formed

Bell Mechanical Services LLC, in 2007, in Baton Rouge. From there, the Dallas/Fort Worth office opened, which began in younger son Scott Bell's garage. Now, the Dallas/Fort Worth branch is the hub, and as they say, "The rest is history."

Bell Mechanical Services LLC has a large residential new construction division that is managed by Scott. Both James and Scott have a vast knowledge of the industry by simply following in their dad's footsteps, starting at a very young age. In 2019, in the Dallas/Fort Worth area, Bell Mechanical Services LLC installed HVAC systems in approximately 6,000 new homes, and they are on track to exceed that number this year, while new commercial construction is another market in which the business serves.

Dedicated to taking care of homebuilders, new homeowners, as well as their local service base, Bell Mechanical Services' residential and commercial replacement divisions



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keep on growing. The area continues attracting businesses and homeowners and by providing unsurpassed service, with the right personnel, Bell continues on the right track. At Bell Mechanical Services LLC, hundreds of years of combined HVAC experience and knowledge are housed to design, service and repair. Vicki Chase, of the company's residential sales/marketing division, notes, "Unlike a beautiful countertop or hard wood floors, the HVAC system is tucked away in the attic and outside, but provides a most important job – a cool indoor environment during the summer and a toasty one in the heating season. It just makes life more enjoyable and creates happy customers."

What started in Scott's garage is now a thriving company office in a 17,000-square-foot building in Carrollton. In addition to working hard to employ the right personnel who share the founder's ideals and goals to continue making the company successful, they also work hard to attract those who are interested in growing personally and professionally in a competitive career. Bell Mechanical Services LLC' senior management boasts a combined 500 + years of experience in the industry and, through continuing education, employees are able to stay up-to-date on the latest technology, while continually working to make that knowledge and experience applicable in daily operations and jobs that include new construction, service and retrofit situations.

The company's team of professional technicians offers emergency service

24 hours a day, seven days a week and 365 days a year in an effort to minimize the time customers are without heat or air. Bell Mechanical Services' employees are uniformed, have passed strict background checks and have worked in the industry for numerous years.

The team at Bell Mechanical Services LLC works hard to become customers' preferred HVAC vendor for new construction, renovation, service needs and projects, and, as the company continues to grow, they offer competitive pricing while providing second-to-none service for all.

As Texas heads into the warmest months of the year, it is vital for homeowners to ensure their units are working properly. Steve Thielen, the residential service manager, advises customers have regular annual maintenance because it is the number one preventative measurement. Inspection and cleanliness can prevent unexpected failures and high energy bills. Also, manufacturers offer longer warranties on parts and preventative care is needed in order to protect that warranty. Mr. Thielen adds, "Due to the extreme heat we can experience here in Texas, the ideal time to get the equipment ready for the heat is before it hits, and we strive to get that done during the spring season."

In addition to proper care, it is important that real professionals are the ones to install and service an HVAC unit. Tom Hasselschwert, the residential retro manager, states, "Today's modern systems are not your father's systems. Changes in the advancement of our high-efficiency systems happen at

lightning speed today and only highly trained, licensed professionals should be installing, servicing or repairing. 30 years ago, there were a few options when replacing equipment. Today, there are numerous options and technicians can safely navigate through the processes."

Whether the Bell Mechanical Services LLC team is working on small businesses, large offices, hospitals or retail spaces, they can handle each and every aspect of the building's air system, whether the business is seeking preventative maintenance or needs repairs. Commercial and residential services include installation, system upgrades, air balance, diagnostics, preventative maintenance, or even unit replacement. On the residential side, Bell Mechanical Services LLC works to handle all aspects of home comfort systems, whether customers are looking to ensure units have long life spans or need emergency repairs. The company offers a full line of comfort systems for new residential construction homes and stands proudly behind their hard work, even offering a two-year labor warranty. Additionally, Bell Mechanical Services offers the same quality of home comfort systems for the replacement market, backed by a one-year labor warranty.

With the way Texas weather can be at any given time of the year, you need to know that HVAC units are working well for your home or business, whether old or new. Bell Mechanical Services LLC takes pride in their work and it shows through their well-trained employees and numerous years of experience in the field.